

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for December 31, 2001. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 16.0 \ 494.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 56% | 30% | 24 Days ³ | \$2,500 | \$140 | \$40 | | | | | | | \$2,680 |
| NYK Line | 25% | 14% | 19 Days | | | | | | | | | | |
| Hyundai | 19% | 30% | 27 Days | \$4,050 | \$140 | | | | | | | | \$4,190 |
| APL | 0% | 13% | 30 Days | \$3,500 | \$140 | \$40 | | | | | | | \$3,680 |
| OOCL | 0% | 10% | 19 Days | \$3,200 | \$140 | \$40 | | | | | | | \$3,380 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rat \$3,058

Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 4.0 \ 66.7

Surcharges:

| Carrie | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|--------------|----------------------|-------------------|---------|-----|--------------------|---------|-----|-----------|-----------|---------------|
| Hanjin | 50% | 45% | 39 Days | \$6.98 ²¹ | \$7 ¹⁶ | \$40 | | \$34 ¹⁶ | | | | 840 pkgs. | \$6,641 |
| APL | 50% | 16% | 26 Days | \$3,600 | \$140 | \$40 | | | | | | | \$3,780 |
| OOCL | 0% | 31% | 22 Days | \$3,200 | \$140 | \$40 | | | | | | | \$3,380 |
| Maersk-SeaLand | 0% | 3% | | \$3,800 | \$140 | \$40 | | | | | | | \$3,980 |
| Hyundai | 0% | 3% | 14 Days | \$4,050 | \$140 | | | | | | | | \$4,190 |

¹⁶ Rate is calculated per KT not by container.

²¹ Rate is per package, not per container.

Average Container Rat \$5,211

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 87.0 \ 1,409.6

Surcharges:

| Carrie | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|----------------------|----------------------|-------------------|---------|-----|-----|---------|-----|-----------|-----------|---------------|
| Maersk-SeaLand | 30% | 20% | 17 Days ³ | \$2,500 | \$140 | \$40 | | | | | | | \$2,680 |
| Hyundai | 26% | 24% | 14 Days | \$3,600 | \$140 | | | | | | | | \$3,740 |
| COSCO | 13% | 18% | 12 Days | \$5.85 ²¹ | \$7 ¹⁶ | | | | | | | 840 pkgs. | \$5,040 |
| China Shipping | 8% | 2% | | | | | | | | | | | |
| Hanjin | 7% | 1% | 23 Days | \$3,500 | \$140 | \$40 | | | | | | | \$3,680 |
| NYK Line | 6% | 5% | 17 Days | | | | | | | | | | |
| MOL | 6% | 3% | 15 Days ³ | \$3,900 | \$140 | \$40 | | | | | | | \$4,080 |
| APL | 2% | 8% | 14 Days | \$3,510 | \$140 | \$40 | | | | | | | \$3,690 |
| Evergreen | 1% | 5% | 14 Days ³ | \$2,800 | \$140 | \$40 | | | | | | | \$2,980 |
| OOCL | 1% | 3% | 15 Days | \$2,900 | \$140 | \$40 | | | | | | | \$3,080 |

16 Rate is calculated per KT not by container.

21 Rate is per package, not per container.

3 Transit time is based on departure from Tacoma, WA.

Average Container Rat \$3,567

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 135.2 \ 1,414.5

Surcharges:

| Carrie | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|----------------------|------------|-------|---------|-----|-----|---------|-----|-----------|------|---------------|
| Maersk-SeaLand | 29% | 39% | 30 Days ³ | \$2,800 | \$140 | \$40 | | | | | | | \$2,980 |
| Hyundai | 23% | 28% | 29 Days | \$4,050 | \$140 | | | | | | | | \$4,190 |
| NYK Line | 16% | 4% | 28 Days | | | | | | | | | | |
| Norasia | 8% | 5% | | | | | | | | | | | |
| Hapag-Lloyd | 8% | 3% | 28 Days | | | | | | | | | | |
| MOL | 7% | 8% | 26 Days ³ | \$4,600 | \$140 | | | | | | | | \$4,740 |
| Hanjin | 4% | 2% | 30 Days | \$3,850 | \$140 | \$40 | | | | | | | \$4,030 |
| OOCL | 2% | 4% | 30 Days | \$2,600 | \$140 | \$40 | | | | | | | \$2,780 |
| APL | 1% | 5% | 26 Days | \$3,800 | \$140 | \$40 | | | | | | | \$3,980 |
| Evergreen | 1% | 2% | 20 Days ³ | \$3,100 | \$140 | \$40 | | | | | | | \$3,280 |

3 Transit time is based on departure from Tacoma, WA.

Average Container Rat \$3,656

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 497.5 \ 2,911.7

Surcharges:

| Carrie | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|--------------|------------|-------|---------|-----|-----|---------|-----|-----------|------|---------------|
| Evergreen | 30% | 40% | 12 Days | \$2,800 | \$140 | \$40 | | | | | | | \$2,980 |
| Yang Ming | 27% | 7% | 17 Days | \$2,100 | | | | | | | | | \$2,100 |
| Hanjin | 23% | 6% | 21 Days | \$3,006 | \$140 | \$40 | 4% | | | | | | \$3,306 |
| Maersk-SeaLand | 7% | 18% | 14 Days | \$2,500 | \$140 | \$40 | 4% | | | | | | \$2,780 |
| OOCL | 3% | 7% | 16 Days | \$2,900 | \$140 | \$40 | | | | | | | \$3,080 |
| NYK Line | 3% | 4% | 16 Days | | | | | | | | | | |
| COSCO | 3% | 1% | 12 Days | \$4,460 | \$140 | | 4% | | | | | | \$4,778 |
| APL | 2% | 9% | 15 Days | \$3,510 | \$140 | \$40 | 4% | | | | | | \$3,830 |
| Hyundai | 1% | 1% | 15 Days | \$3,600 | \$140 | | | | | | | | \$3,740 |
| Hapag-Lloyd | 1% | 0% | 16 Days | | | | | | | | | | |

Average Container Rat \$2,881

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 23.0 \ 336.0

Surcharges:

| Carrie | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|----------------------|------------|-------|---------|-----|-----|---------|-----|-----------|------|---------------|
| OOCL | 57% | 46% | 16 Days | \$3,200 | \$140 | \$40 | | | | | | | \$3,380 |
| Maersk-SeaLand | 13% | 39% | 21 Days | \$2,800 | \$140 | \$40 | | | | | | | \$2,980 |
| APL | 13% | 7% | 24 Days | \$3,500 | \$140 | \$40 | | | | | | | \$3,680 |
| NYK Line | 13% | 1% | 16 Days | | | | | | | | | | |
| Evergreen | 4% | 1% | 13 Days ³ | \$3,100 | \$140 | \$40 | | | | | | | \$3,280 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rat \$3,361

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 15.0 \ 160.5

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 53% | 37% | 21 Days | \$2,800 | \$140 | \$40 | | | | | | | \$2,980 |
| Hyundai | 20% | 18% | 27 Days | \$4,050 | \$140 | | | | | | | | \$4,190 |
| Hapag-Lloyd | 17% | 2% | | | | | | | | | | | |
| Hanjin | 7% | 2% | 33 Days | \$3,850 | \$140 | \$40 | | | | | | | \$4,030 |
| OOCL | 3% | 4% | 26 Days | \$3,200 | \$140 | \$40 | | | | | | | \$3,380 |
| APL | 0% | 15% | 23 Days | \$3,800 | \$140 | \$40 | | | | | | | \$3,980 |
| P&O Nedlloyd | 0% | 11% | | \$3,100 | \$140 | \$40 | | | | | | | \$3,280 |
| NYK Line | 0% | 8% | 20 Days | | | | | | | | | | |

Average Container Rat \$3,379

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 2001

Month\Year: 4.3 \ 126.8

Surcharges:

| Carrie | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|----------------------|------------|-------|---------|-----|-----|---------|-----|-----------|------|---------------|
| Hyundai | 70% | 27% | 23 Days | \$4,050 | \$140 | | | | | | | | \$4,190 |
| Yang Ming | 23% | 1% | 19 Days | \$2,300 | | | | | | | | | \$2,300 |
| APL | 7% | 16% | 20 Days | \$3,600 | \$140 | \$40 | 8% | | | | | | \$4,068 |
| Cho Yang | 0% | 24% | | | | | | | | | | | |
| Maersk-SeaLand | 0% | 11% | 20 Days ³ | \$3,100 | \$140 | \$40 | 8% | | | | | | \$3,528 |
| MOL | 0% | 9% | 23 Days | \$4,400 | \$140 | \$40 | | | | | | | \$4,580 |
| OOCL | 0% | 7% | 21 Days | \$3,200 | \$140 | \$40 | | | | | | | \$3,380 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rat \$3,742